

CREDEN

CAHIERS DE RECHERCHE

**THE COMPETITIVE FIRM
UNDER BOTH INPUT AND OUTPUT
PRICE UNCERTAINTIES
WITH FUTURES MARKETS AND BASIS RISK**

Benôit SEVI

Cahier N° 04.01.44

15 janvier 2004

*Centre de Recherche en Economie et Droit de l'Energie
CREDEN - Equipe du LASER*

Université de Montpellier I
Faculté des Sciences Economiques -C.S. 79606
34960 Montpellier Cedex 2, France
Tel. : 33 (0)4 67 15 83 74
Fax. : 33 (0)4 67 15 84 04
e-mail : benoit.sevi@univ-montp1.fr

THE COMPETITIVE FIRM UNDER BOTH INPUT AND OUTPUT PRICE UNCERTAINTIES WITH FUTURES MARKETS AND BASIS RISK

Benoît SÉVI*†

January 2004

Abstract: We study the case of a competitive firm exposed to both input and output price risk. In an expected utility framework, we elicit the separation theorem, and show the positive impact of derivatives markets on the optimal output. We also show that in the case of several inputs, the risk-averse firm accord a certainty premium to the most certain input.

Key Words: uncertainty, risk aversion, prudence, futures markets

JEL Classification: D81, D21

Preliminary Version

*LASER-CREDEN, Faculté de Sciences Economiques, Av. de la Mer, Site de Richter, CS 79606, 34960 Montpellier cedex 2. Phone: +33 4 67 15 83 74. Email: benoit.sevi@univ-montp1.fr

†Thanks are due to Jacques Percebois for his contribution in the preparation of this version. The usual caveat of course applies.

1 Introduction

1.1 Production decision under uncertainty and hedging: a survey

"Theory of the Competitive Firm under price Uncertainty" is in the common sense due to Sandmo (1971). Even if his principal result had always been highlighted by Baron (1970) and Rothschild and Stiglitz (1970), we have Sandmo to thank for his more complete and clear presentation. His principle result describes consequences of output price uncertainty on the behavior of a risk-averse expected utility maximizer firm. Compared to either deterministic or risk-neutrality cases, risk aversion leads to diminish output quantity. The main contribution of Sandmo was to establish the relationship between production theory and the recent Arrow-Pratt notion of risk aversion.

These results were discussed in the 1970s. Mainly, Batra and Ullah (1974) viewed the input side and Ishii (1977) completed the Sandmo's paper by envisaging a change in risk aversion of the agent. None of these models allude to derivatives markets and hedging possibilities. This gap was filled by Holthausen (1979) and Feder, Just and Schmitz (1980). Their main result, the *separation property* is prominent in the financial literature. Roughly speaking, this property states that when a forward market is available for a risk-averse agent, this agent will consider the current forward price exactly as a certain future spot price and then equalize his marginal production cost to this price. Its production decision become in that case independent of its subjective price distribution and moreover of its attitude towards risk¹. The forward price is then the benchmark variable for firm's production.

The main following contributions are summarized in table (1). This table shows mainly that separation property applies when a forward market is available. Note that separation property fails when a independent unhedgeable background risk is introduced. It also fails when basis risk is taken into account.

1.2 Motivation of the paper

The aim here is to focus on the input price risk in an expected utility framework. As mentioned in the table, just two contributions took this point into account. First, Paroush and Wolf (1992) consider a deterministic two-factors production function and just one of the two inputs is viewed as risky. A futures market² exists for this input and basis risk is envisaged. Both production function and output price are deterministic. No simple result is derived from this analysis, but influences from multiple factors, as basis risk magnitude, sign of crossed-derivatives and market situation (*contango* or *normal backwardation*)³ are studied.

Viaene and Zilcha (1998) consider a firm exposed to both input and output price uncertainties⁴. A futures market is available for the output but not for the input. Authors conclude to

¹Note that this separation property is a bit similar to the Tobin's one (1958) in the case of portfolio choice with one risk-free asset.

²An exhaustive presentation of derivatives can be found in "Futures, Options and Derivatives", Hull, 2003.

³(*contango* or *normal backwardation* concepts can also be found in Hull (2003) or in Simon and Lautier (2003).

⁴Risk and uncertainty refer to the same notion here and the difference between those two concepts in the

Authors	Approach	Hypothesis	Conclusions
HOLTHAUSEN (1979)	EU	Output price Forward Markets	Separation $\nearrow risk \Rightarrow \nearrow hedge$ Bench = forward
FEDER-JUST SCHMITZ (1980)	EU	Output price	Separation Bench = forward
PAROUSH-WOLF (1986)	EU	Output price Forward et Futures	Forward CS Separation Bench = forward
ANTONOVITZ NELSON (1988)	EU	Output price Forward et Futures	Forward CS Separation Bench = forward
SAFRA-ZILCHA (1986)	Mon. Pref	Output Price Forward Markets	Separation
PAROUSH-WOLF (1992)	EU	Input Price (1/2) Futures	Separation fails for Basis Risk
BRIYS-CROUHY SCHLESINGER (1993)	EU	Output Price Background risk	NB: $N^* < N^{**} < Q$ CONT : $Q < N^{**} < N^*$
WONG (1996)	EU	Output Price Background risk	$\searrow Q$ if Kimball (93) $\searrow Q$ if DARA Ross(81) Separation fails
ADAM-MÜLLER (1997)	EU	Income Exchange rate Forward rate	Separation fails
VIAENE-ZILCHA (1998)	EU	Input Price No hedging	Separation fails

 Table 1: **Hedging and Uncertainty Literature**

failure of separation property in the general case. Note that this approach is very close to the *background risk* approach.

The case where the firm has the possibility to manage its risk both on input and output side is remarkable and has not been studied yet. Liberalization has decreased the singularity of this situation. Lots of competitive markets and following derivatives products emerged due to the

Knightsense (1921) are ignored.

deregulation. In the energy sector, for instance, lots of firms are now exposed to uncertainty before and after their production process. For an electricity producer, gas price is risky as well as electricity price is, and futures markets exist in both cases⁵. We can also think to an oil refinery (crude oil into gasoline or heating oil) or a aluminium producer (aluminium and electricity price risks).

The paper is organized as follows: second section considers the case of forward markets in the multi-risks framework, third one envisages two inputs and focuses on the demand variations due to the uncertainty. Section four to conclude.

2 Production and hedging decisions without basis risk

2.1 The model

The model is a two-periods model ($t = 0, 1$). Consider a firm producing a unique good y bought in the second period at a price \tilde{p} ⁶ in the second period. In the first period (*ex ante*) the price \tilde{p} is unknown by the firm. The output quantity is $F(x)$ with F a concave production function⁷ with a single input x . F is a deterministic production function⁸ or in other words quantity is perfectly known when x is chosen. In the same way, input price \tilde{c} is unknown (*ex ante*) and is introduced linearly in the profit function (unit cost). Random aspect of \tilde{p} and \tilde{c} are formalized as follows:

$$\tilde{p} = \bar{p} + \gamma\epsilon \quad ; \quad \tilde{c} = \bar{c} + \delta\eta$$

where \bar{p} and \bar{c} are respective means and γ and δ are respective standard-deviations. ϵ and η are zero-mean and unit-variance noises. Moreover noises are assumed to be statistically independent that is to say $E(\epsilon\eta) = 0$.

Assume now that two futures markets are available, the first for y and the second for x . Futures prices in the first period for these two goods are respectively given by p_0 et c_0 and assume, in a first step, that basis risk is absent. Futures prices and spot prices in second period will then be equal, or:

$$\tilde{f}_p = \tilde{p} \quad \text{et} \quad \tilde{f}_c = \tilde{c}$$

Let g and h be quantities bought - or sold - on futures markets respectively for y and x , profit function of the firm can then be written:

$$\tilde{\Pi} = \tilde{p}.F(x) - \tilde{c}.x - g(\tilde{p} - p_0) + h(\tilde{c} - c_0) \tag{1}$$

⁵Concerning electricity, remember that markets are simply emerging markets(see EIA Report "Derivatives and Risk Management in the Petroleum, Natural Gas, and Electricity Industries", October 2002).

⁶Tilde always mention random variables.

⁷Marginal productivity will be noted F_1 and its first derivative F_{11} , thus $F_1 > 0$ and $F_{11} < 0$.

⁸Stochastic production function is generally assumed in the agricultural world.

In the same way as Holthausen (1979) and all models presented in the survey section, all control variables have to be chosen in the first period and because of the two-periods model, no time-inconsistency problem can arise. To summarize, in the first period the firm has to choose its output, and then its input demand, and its two hedge levels. All decisions are taken in an uncertainty framework because of both input and output price risks. In the second period the all output is sold at the competitive price.

Remark 1 *We implicitly assume a instantaneous production process in order to avoid price change possibilities during production, and consequently a third period to the model. Thus we do not take into account the time resolution of uncertainty problem described for instance by Eeckhoudt, Gollier and Schlesinger (2004)*⁹.

All decisions are taken for the firm by an individual decision-maker with a classical Von-Neumann Morgenstern utility function $u(\cdot)$. Remember VNM properties: $[E(u(\cdot))]' > 0$ and $[E(u(\cdot))]' < 0$ following identical properties for the original utility function $u(\cdot)$. Decision-maker's problem can then be written:

$$\max_{x,g,h} E(u(\tilde{\Pi})) \quad (2)$$

Due to the concavity of the utility function and neoclassical production function's properties, a unique interior solution to the problem is given by the following three first-order conditions:

$$\partial E(u(\tilde{\Pi}))/\partial x = E[u'(\tilde{\Pi}).[F_1(x).\tilde{p} - \tilde{c}]] = 0 \quad (3)$$

$$\partial E(u(\tilde{\Pi}))/\partial x = E[u'(\tilde{\Pi}).[p_0 - \tilde{p}]] = 0 \quad (4)$$

$$\partial E(u(\tilde{\Pi}))/\partial x = E[u'(\tilde{\Pi}).[\tilde{c} - c_0]] = 0 \quad (5)$$

Or by integrating expressions retained for \tilde{p} and \tilde{c} :

$$[\tilde{p}F_1(x) - \tilde{c}].E(u'(\tilde{\Pi})) + \gamma F_1(x)E(u'(\tilde{\Pi}).\epsilon) - \delta E(u'(\tilde{\Pi}).\eta) = 0 \quad (6)$$

$$[p_0 - \tilde{p}].E(u'(\tilde{\Pi})) - \gamma E(u'(\tilde{\Pi}).\epsilon) = 0 \quad (7)$$

$$[\tilde{c} - c_0].E(u'(\tilde{\Pi})) - \delta E(u'(\tilde{\Pi}).\eta) = 0 \quad (8)$$

⁹"Optimal consumption and the timing of the resolution of uncertainty", forthcoming *European Economic Review*.

By summation of the three conditions - with a $F_1(x)$ coefficient for the second - we obtain:

$$[F_1(x).p_0 - c_0].E(u'(\tilde{\Pi})) = 0 \tag{9}$$

2.2 Solutions and Analysis

2.2.1 Production Decision

Because of the marginal utility strict positivity, equation (9) confirms the well-known separation theorem.

Proposition 1 (Separation) *Decision production is independent of its subjective distribution about input and output price risks. This decision is also independent of firm's attitude towards risk.*

Proof is straightforward because $F_1(x).p_0 - c_0$ is a non-stochastic term. This property had never been envisaged for the input and output price risks case. The model confirm the intuition that when perfect derivatives markets are available, production decision and hedge decision are separable. For the firm the interest is on decisions' timing. Once forward price is known, production capacity can be chosen without taking into account spot price evolution. Flexibility in production is not necessary due to the all-adjustment made in derivatives markets¹⁰.

2.2.2 Hedging decision

Jointly to production decision, adjustment in derivatives markets for risk-aversion motive is achieved. On each market - input or output - decision depends on market situation. Results are summarized in the table (2). We can see that full-hedging paradigm is a very particular case, corresponding to the unbiasedness in both markets. In all other situations, there is either under or overhedge. Note that these results consider the two risks respectively on input and output price as independent.

2.3 Imperfections on forward markets

We consider imperfections on forward markets by looking the extreme case of market absence. Consider first that no efficient derivatives market exists for output. After evaluation, we show as Feder, Just and Schmitz (1980), the positive effect of forward markets on production. For a neoclassical (concave) production function, the firm choose a lower output because of its risk-aversion. By a lower output, we mean that a concrete difference exists between an agent who know the future spot price and an agent with an expected spot price equal to the certainty

¹⁰For more about production flexibility, see "Forward Markets and the Behavior of the Competitive Firm with Production Flexibility", *Bulletin of Economic Research*, Wong(2003).

input	output	<i>Normal Backwardation</i>	<i>Unbiased</i>	<i>Contango</i>
<i>Normal Backwardation</i>		$g < F(x); h > x$ Under output Over input	$g = F(x); h > x$ Full output Over input	$g > F(x); h > x$ Double overhedge
<i>Unbiased</i>		$g < F(x); h = x$ Under output Full input	$g = F(x); h = x$ Double full hedge	$g > F(x); h = x$ Over output Full input
<i>Contango</i>		$g < F(x); h < x$ Double underhedge	$g = F(x); h < x$ Full output Under input	$g > F(x); h < x$ Over output Under input

Table 2: Input and Output Hedging Positions

future spot price of the first agent. Note that this case is particularly close to Sandmo (1971) because of the total risk elimination on input risk due to input forward market availability.

In the reverse case, where an efficient derivatives market on output is available only, result is symmetrical, and decision production is lower too in the decreasing returns to scale case. The effect of introduction of a forward market is positive on production decision again¹¹ even if in particular case this issue has been discussed (multiplicity of exchange places for instance).

3 Risk premium in the multi-input case

3.1 The model

We now consider a firm with a unique output at a non-stochastic price p . The output $F(x_1, x_2)$ is made with two *substitutable* inputs with prices \tilde{p}_1 and \tilde{p}_2 . Prices are not known *ex ante*. A *futures market* exists for each input. *Futures* prices are f_1^0 , f_2^0 and \tilde{f}_1 , \tilde{f}_2 respectively in the first and the second period. If we call g and h quantities respectively bought for x_1 and x_2 , profit can be written as follows:

$$\tilde{\Pi}(x_1, x_2, g, h) = pF(x_1, x_2) - \tilde{p}_1x_1 - \tilde{p}_2x_2 - g(f_1^0 - \tilde{f}_1) - h(f_2^0 - \tilde{f}_2) \quad (10)$$

There are 4 first order conditions :

$$\partial E(u(\tilde{\Pi}))/\partial x_1 \equiv v_1 = E[u'(\tilde{\Pi})(pF_1 - \tilde{p}_1)] = 0 \quad (11)$$

$$\partial E(u(\tilde{\Pi}))/\partial g \equiv v_2 = E[u'(\tilde{\Pi})(\tilde{f}_1 - f_1^0)] = 0 \quad (12)$$

¹¹Note that with forward markets production decision under uncertainty is also independent from fixed costs (Cayatte, 2004).

$$\partial E(u(\tilde{\Pi}))/\partial x_2 \equiv v_3 = E[u'(\tilde{\Pi})(pF_2 - \tilde{p}_2)] = 0 \quad (13)$$

$$\partial E(u(\tilde{\Pi}))/\partial h \equiv v_4 = E[u'(\tilde{\Pi})(\tilde{f}_2 - f_2^0)] = 0 \quad (14)$$

As in the last sections, *spot* and *futures* prices are randomized by an additive noise. For the multiplicative case, see Adam-Müller (2002), Mahul(2002) Alghalith (2003) and Alghalith and Dalal (2003). Thus we have :

$$\tilde{p}_1 = \bar{p}_1 + \psi\alpha \quad ; \quad \tilde{f}_1 = \tilde{p}_1 + \beta\varphi = \bar{p}_1 + \psi\alpha + \beta\varphi$$

$$\tilde{p}_2 = \bar{p}_2 + \gamma\epsilon \quad ; \quad \tilde{f}_2 = \tilde{p}_2 + \delta\eta = \bar{p}_2 + \gamma\epsilon + \delta\eta$$

With $E(\alpha) = E(\varphi) = E(\epsilon) = E(\eta) = 0$ and $E(\alpha^2) = E(\varphi^2) = E(\epsilon^2) = E(\eta^2) = 0$.

Statistical independence between all noises are given by :

$$E(\alpha\varphi) = E(\epsilon\varphi) = E(\eta\epsilon) = E(\alpha\eta) = E(\alpha\epsilon) = E(\eta\varphi) = 0$$

F_1 and F_2 are the first derivatives respectively on the first and the second input, then FOC can be now written :

$$v_1 = (pF_1 - \bar{p}_1)E[u'(\tilde{\Pi})] - E[u'(\tilde{\Pi})\alpha] = 0 \quad (15)$$

$$v_2 = (\bar{p}_1 - f_1^0)E[u'(\tilde{\Pi})] + \psi E[u'(\tilde{\Pi})\alpha] + \beta E[u'(\tilde{\Pi})\varphi] = 0 \quad (16)$$

$$v_3 = (pF_2 - \bar{p}_2)E[u'(\tilde{\Pi})] - \gamma E[u'(\tilde{\Pi})\epsilon] = 0 \quad (17)$$

$$v_4 = (\bar{p}_2 - f_2^0)E[u'(\tilde{\Pi})] + \gamma E[u'(\tilde{\Pi})\epsilon] + \delta E[u'(\tilde{\Pi})\eta] = 0 \quad (18)$$

If we assume, at the first time, that basis risk is zero on both *futures* markets, or $\psi = \delta = 0$. By adding the two first FOC and the two seconds, we show that input demands (and then output level) are independent from attitude towards risk and from anticipations on price distribution.

Proposition 2 *With two or more stochastic-price inputs, and without basis risk, the separation property holds.*

Proof 1 *No basis risk means : $\psi = \delta = 0$. By adding (15) and (16) we have : $pF_1 - \bar{p}_1 = \bar{p}_1 - f_1^0$. Symmetrically : $pF_2 - \bar{p}_2 = \bar{p}_2 - f_2^0$ or $pF_1 = f_1^0$ et $pF_2 = f_2^0$ \square*

Consider now a non degenerated and non zero basis risk for both *futures* markets. In order to simplify the FOC and to introduce the Arrow-Pratt risk aversion coefficient, we can write the expected profit as :

$$\bar{\Pi}(x_1, x_2, g, h) = pF(x_1, x_2) - \bar{p}_1x_1 - \bar{p}_2x_2 - g(f_1^0 - \bar{f}_1) - h(f_2^0 - \bar{f}_2) \quad (19)$$

Consider now that basis risks on the two markets are different from zero, or $\psi \neq 0$ and $\delta \neq 0$. In order to simplify the FOC and integrate the Arrow-Pratt coefficient, we use the expected profit expression:

$$\bar{\Pi}(x_1, x_2, g, h) = pF(x_1, x_2) - \bar{p}_1x_1 - \bar{p}_2x_2 - g(f_1^0 - \bar{f}_1) - h(f_2^0 - \bar{f}_2) \quad (20)$$

We can then measure difference between profit and expected profit:

$$\tilde{\Pi} - \bar{\Pi} = (\psi\alpha + \beta\varphi)g - \psi\alpha x_1 + (\gamma\epsilon + \delta\eta)h - \gamma\epsilon x_2 \quad (21)$$

A first order Taylor's expansion from u' around $\bar{\Pi}$ gives:

$$u'(\tilde{\Pi}) \approx u'(\bar{\Pi}) + (\tilde{\Pi} - \bar{\Pi})u''(\bar{\Pi}) \quad (22)$$

Remark 2 *A first order Taylor's expansion implicitly assume a CARA utility function with normality distributions for input prices, or further a quadratic utility function. This approach highlight limits of the mean-variance approach (for a survey see Wagener (2001), "Comparative statics under certainty: the case of mean-variance preferences", discussion paper, University od Siegen). Note that Paroush and Wolf's papers (1989,1992), and consequently this paper, suggest also an implicit mean-variance approach due to the only first order Taylor's expansion (see Alghalith(2001))¹².*

Five useful approximations follow:

$$E[u'(\tilde{\Pi})] \approx u'(\bar{\Pi})$$

$$E[u'(\tilde{\Pi})\alpha] \approx \psi(g - x_1)u''(\bar{\Pi}) \quad ; \quad E[u'(\tilde{\Pi})\varphi] \approx \beta g u''(\bar{\Pi})$$

$$E[u'(\tilde{\Pi})\epsilon] \approx \gamma(h - x_2)u''(\bar{\Pi}) \quad ; \quad E[u'(\tilde{\Pi})\eta] \approx \delta h u''(\bar{\Pi})$$

A division of equations (15) to (16) by $E[u'(\tilde{\Pi})]$, and using last approximations :

$$v_1 \approx pF_1 - \bar{p}_1 - \psi^2 r(x_1 - g) \quad (23)$$

¹²Another relevant paper is Tsiang (1972) for the relationship between mean-variance preferences and normality.

$$v_2 \approx \bar{p}_1 - f_1^0 + \psi^2 r(x_1 - g) - \beta^2 r g \quad (24)$$

$$v_3 \approx pF_2 - \bar{p}_2 - \gamma^2 r(x_2 - h) \quad (25)$$

$$v_4 \approx \bar{p}_2 - f_2^0 + \gamma^2 r(x_2 - h) - \delta^2 r h \quad (26)$$

with r the Arrow-Pratt coefficient evaluated in $\bar{\Pi}$.

(23) to (26) equations allow to describe firm's behavior for production and hedging. None the less, these conditions are just approximations, and thus *prudence* concept, measurable by third derivative is neglected¹³. Consequences of *prudence* behavior will not be taken into account in this paper.

3.2 Solutions

3.2.1 Input demand and production

Equations (23) to (26) allows to calculate ratio between marginal productivity for each input. In the homogeneous first degree function case, this ratio can be expressed as an increasing function of the two inputs ratio itself¹⁴, or $\frac{F_2}{F_1} = T(x_1/x_2)$. Consequently, we can by reciprocity express the two inputs ratio as an increasing function, so:

$$\frac{x_1}{x_2} = T^{-1} \left[\frac{f_2^0 + \delta^2 r h}{f_1^0 + \beta^2 r g} \right] \quad (27)$$

Proposition 3 *In the $\bar{\Pi}$ neighborhood, an increase in x_1 basis risk leads to a fall in the x_2 demand, compared to x_1 demand. The more [less] is the basis risk for x_2 , the much more [less] is the fall. Similarly, a decrease in x_1 basis risk leads to an increase in the x_1 demand, compared to x_2 demand. The more [less] is the basis risk for x_2 , the much more [less] is the increase. Symmetric properties follow for x_2 .*

This last result allows to highlight the *risk premium* concept in the *theory of the competitive firm under price uncertainty*. When the firm is confronted to a choice between two (or more) inputs, its risk-aversion behavior leads to prioritize the most certain input (statistically speaking). When the idiosyncratic risk of the input can be hedged by a futures market, the basis risk subsists. The firm is henceforth induced to favour the input with the least basis risk (last unhedgeable risk).

¹³The original article is due to Kimball(1990), who extend precautionary saving highlighted by Leland(1968), Sandmo(1970) and Drèze and Modigliani(1972) in the consumption framework. For a global presentation see Gollier(2001).

¹⁴This is also the case for an homothetic function. Note that this is a realistic case for energy activity for instance.

As Sandmo (1971) and others, we show here consequences of the risk aversion in the production decision domain. Following Paroush and Wolf (1992) our interest is here on input price uncertainty. We show that risk-averse agent is ready to concede a part of his expected profit by reducing his demand for too risky input. In a expected profit approach, these decisions can appear non-optimal, but as in portfolio theory or insurance theory, they satisfy risk-averse behavior.

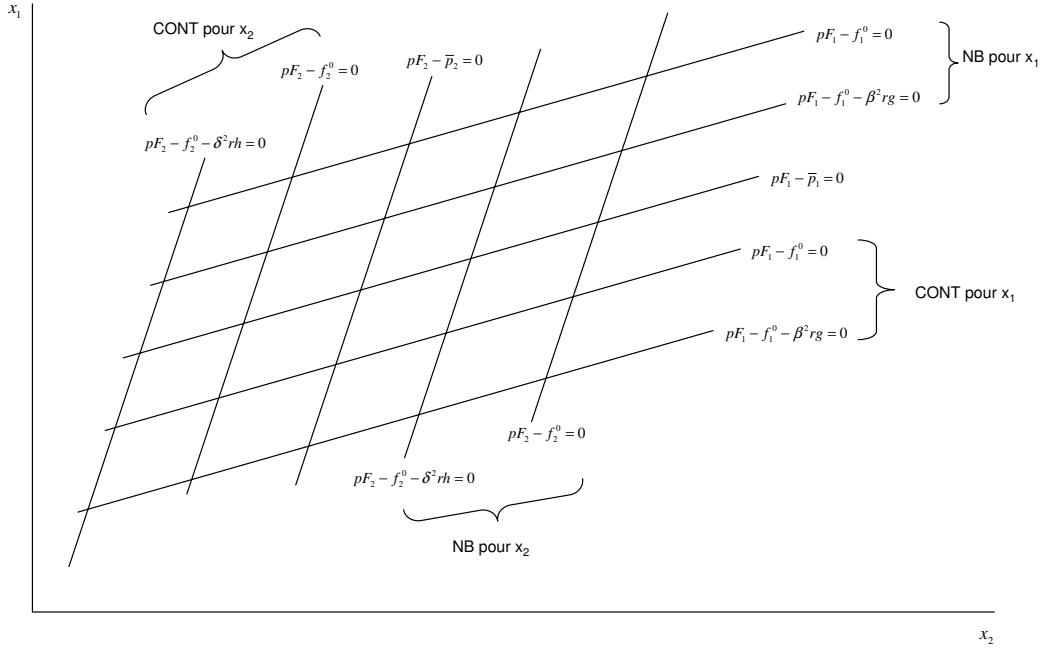


Figure 1: Input demands with basis risk - The substitutable factors case

Proposition 4 (Semi-separation) *Production decision is independent of the subjective input prices distributions. However, production decision is dependent of agent's attitude towards risk and subjective futures prices distributions. We can then conclude to semi-separation.*

This proposition explains how, to a large extent, price risk is eclipsed by basis risk. This is a crucial result for risk management for two reasons. First, it allows to be focused just on one risk, instead of two. Secondly, informed agents generally have a better skill on the basis risk management. Further more, basis risk variability is often below the physical or futures market variability level, as mentioned by Haushalter (2000)¹⁵.

3.2.2 Hedging Decision

Equations (24) and (26) are symmetrical. They allow to establish optimal hedging level for each input. A simple transformation gives the hedge ratio, or the proportion of the physical

¹⁵G.D.Haushalter "Finance Policy, basis risk, and Corporate hedging: Evidence from Oil and Gas Producers", Journal of Finance, 55(1).

position which tends to be hedged:

$$x_1 - g = \frac{f_1^0 - \bar{p}_1}{\psi^2 r} + h \left(\frac{\beta^2}{\psi^2} \right) \quad (28)$$

$$x_2 - h = \frac{f_2^0 - \bar{p}_2}{\gamma^2 r} + h \left(\frac{\delta^2}{\gamma^2} \right) \quad (29)$$

Proposition 5 *If noises on all markets are independent, optimal hedge for each input is determined separately.*

Corollary 1 (Paroush-Wolf, 1992) *When a basis risk is added, a over-hedge could be preferred in normal backwardation.*

These two results follow from equations (28) and (29). If the proposition is straightforward, the corollary can be elicited. We can remark that if basis risk is sufficiently low, even if $f_i^0 < \bar{p}_i$ ¹⁶, then we could indeed encounter a over-hedge situation. Remember that paradoxically, this situation is generally associated with the *contango* case. This property is close to the Paroush and Wolf's result (1992)¹⁷.

4 Concluding remarks

We tried, in this paper, to have a look at the input price risk. Very often neglected because of the prominence of the output price in the profit, the input price question is now particularly relevant in the deregulation framework. Uncertainty spread through the all economic process and uncertainty sources are now multiple. Concerning input price uncertainty, we have here generalized several results generally associated with the output price risk. So what are the possible extensions?

In a first approach, input price problem seems isomorphic to the output price problem. Further results need to confirm this point, and perhaps a discussion about production function characteristics are conceivable.

Moreover, in the two-risks case when futures markets are available, a relationship is often existing between the two price evolutions. Nobody would sustain that gas and electricity prices evolve independently and lots of econometric studies confirm this assertion (see for instance "Relationship between Electricity and Natural Gas Futures Prices", *Journal of Futures Markets*, Emery-Liu (2002)).

¹⁶A normal backwardation situation.

¹⁷Note that Paroush and Wolf's result is not robust when basis risk tends to zero. In this case and in a contango framework, a under-hedge decision is optimal. This last result is of course an aberration if we refer to the hedging theory. An possible explanation would be perhaps limits due to the only first degree Taylor's development.

Finally, it would be relevant also to explicit analytically the risk premium mentioned in the last section in the general case, we mean without any restrictions on production function. It could allow to measure exactly the way to favour one input instead of an other because of risk considerations.

References

- [1] Mas-Colell A., Whinston M.D., and Green J.R. *Microeconomic Theory*, chapter 6 – Choice Under Uncertainty, pages 167–208. Oxford University Press, 1995.
- [2] Sandmo A. The effect of uncertainty on saving decisions. *Rev. Econ. Stud.*, 37:353–60, 1970.
- [3] Sandmo A. On the theory of the competitive firm under price uncertainty. *Amer. Econ. Rev.*, 61:65–73, 1971.
- [4] Adam-Müller A.F.A. Export and hedging decision under revenue and exchange rate risk: A note. *Europ. Econ. Rev.*, 41:1421–26, 1997.
- [5] Gollier C. *The Economics of Risk and Time*. MIT Press, 2001.
- [6] Holthausen D.M. Hedging and the competitive firm under price uncertainty. *Amer. Econ. Rev.*, 69:989–95, 1979.
- [7] Briys E., Crouhy M., and Schlesinger H. Optimal hedging in a futures market with background noise and basis risk. *Europ. Econ. Rev.*, 37:949–960, 1993.
- [8] Antonovitz F. and Nelson R.D. Forward and futures markets and the competitive firm under price uncertainty. *Southern Econ. J.*, 82:537–48, 1988.
- [9] Feder G., Just R.E., and Schmitz A. Futures markets and the theory of the firm under price uncertainty. *Quart. J. Econ.*, 95:317–28, 1980.
- [10] Leland H.E. Saving and uncertainty: The precautionary demand for saving. *Quart. J. Econ.*, 82:465–73, 1968.
- [11] Hirshleifer and Riley. *The Analytics of Uncertainty and Information*. Cambridge University Press, 1992.
- [12] Paroush J. and Wolf A. Production and hedging in the presence of basis risk. *J. Futures Markets*, 9:547–563, 1989.
- [13] Paroush J. and Wolf A. The derived demand with hedging cost uncertainty in the futures markets. *Econ. J.*, 102:831–44, 1992.
- [14] Drèze J.H. and Modigliani F. Consumption decisions under uncertainty. *J. Econ. Theory*, 5:308–35, 1972.
- [15] Pratt J.W. Risk aversion in the small and in the large. *Econometrica*, 32:122–36, 1964.
- [16] Wong K.P. Background risk and the theory of the competitive firm under uncertainty. *Bull. Econ. Res.*, 48:241–51, 1996.
- [17] Rothschild M. and Stiglitz J.E. Increasing risk:I. A definition. *J. Econ. Theory*, 2:225–43, 1970.
- [18] Kimball M.S. Precautionary saving in the small and in the large. *Econometrica*, 58:53–73, 1990.

- [19] Batra R.N. and Ullah A. Competitive firm and the theory of input demand under price uncertainty. *J. Polit. Economy*, 82:537–48, 1974.
- [20] Benninga S., Eldor R., and Zilcha I. Optimal hedging in the futures market under price uncertainty. *Econ. Letters*, 13:141–45, 1983.
- [21] Benninga S., Eldor R., and Zilcha I. The optimal hedge ratio in unbiased futures markets. *J. Futures Markets*, 4:155–59, 1984.
- [22] Biswas T. *Decision-Making under Uncertainty*. Mac Millan.
- [23] Ishii Y. On the theory of the competitive firm under price uncertainty: Note. *Amer. Econ. Rev.*, 67:768–69, 1977.

LISTE DES CAHIERS DE RECHERCHE CREDEN*

95.01.01	<i>Eastern Europe Energy and Environment : the Cost-Reward Structure as an Analytical Framework in Policy Analysis</i> Corazón M. SIDDAYAO
96.01.02	<i>Insécurité des Approvisionnements Pétroliers, Effet Externe et Stockage Stratégique : l'Aspect International</i> Bernard SANCHEZ
96.02.03	<i>R&D et Innovations Technologiques au sein d'un Marché Monopolistique d'une Ressource Non Renouvelable</i> Jean-Christophe POUDOU
96.03.04	<i>Un Siècle d'Histoire Nucléaire de la France</i> Henri PIATIER
97.01.05	<i>Is the Netback Value of Gas Economically Efficient ?</i> Corazón M. SIDDAYAO
97.02.06	<i>Répartitions Modales Urbaines, Externalités et Instauration de Péages : le cas des Externalités de Congestion et des «Externalités Modales Croisées»</i> François MIRABEL
97.03.07	<i>Pricing Transmission in a Reformed Power Sector : Can U.S. Issues Be Generalized for Developing Countries</i> Corazón M. SIDDAYAO
97.04.08	<i>La Dérégulation de l'Industrie Electrique en Europe et aux Etats-Unis : un Processus de Décomposition-Recomposition</i> Jacques PERCEBOIS
97.05.09	<i>Externalité Informationnelle d'Exploration et Efficacité Informationnelle de l'Exploration Pétrolière</i> Evariste NYOUKI
97.06.10	<i>Concept et Mesure d'Equité Améliorée : Tentative d'Application à l'Option Tarifaire "Bleu-Blanc-Rouge" d'EDF</i> Jérôme BEZZINA
98.01.11	<i>Substitution entre Capital, Travail et Produits Énergétiques : Tentative d'application dans un cadre international</i> Bachir EL MURR
98.02.12	<i>L'Interface entre Secteur Agricole et Secteur Pétrolier : Quelques Questions au Sujet des Biocarburants</i> Alain MATHIEU
98.03.13	<i>Les Effets de l'Intégration et de l'Unification Économique Européenne sur la Marge de Manœuvre de l'État Régulateur</i> Agnès d'ARTIGUES
99.09.14	<i>La Réglementation par Price Cap : le Cas du Transport de Gaz Naturel au Royaume Uni</i> Laurent DAVID
99.11.15	<i>L'Apport de la Théorie Économique aux Débats Énergétiques</i> Jacques PERCEBOIS
99.12.16	<i>Les biocombustibles : des énergies entre déclin et renouveau</i> Alain MATHIEU
00.05.17	<i>Structure du marché gazier américain, réglementation et tarification de l'accès des tiers au réseau</i> Laurent DAVID et François MIRABEL
00.09.18	<i>Corporate Realignment in the Natural Gas Industry : Does the North American Experience Foretell the Future for the European Union ?</i> Ian RUTLEDGE et Philip WRIGHT
00.10.19	<i>La décision d'investissement nucléaire : l'influence de la structure industrielle</i> Marie-Laure GUILLERMINET

* L'année de parution est signalée par les deux premiers chiffres du numéro du cahier.

01.01.20	<i>The industrialization of knowledge in life sciences Convergence between public research policies and industrial strategies</i> Jean Pierre MIGNOT et Christian PONCET
01.02.21	<i>Les enjeux du transport pour le gaz et l'électricité : la fixation des charges d'accès</i> Jacques PERCEBOIS et Laurent DAVID
01.06.22	<i>Les comportements de fraude fiscale : le face-à-face contribuables – Administration fiscale</i> Cécile BAZART
01.06.23	<i>La complexité du processus institutionnel de décision fiscale : causes et conséquences</i> Cécile BAZART
01.09.24	<i>Droits de l'homme et justice sociale. Une mise en perspective des apports de John Rawls et d'Amartya Sen</i> David KOLACINSKI
01.10.25	<i>Compétition technologique, rendements croissants et lock-in dans la production d'électricité d'origine solaire photovoltaïque</i> Pierre TAILLANT
02.01.26	<i>Harmonisation fiscale et politiques monétaires au sein d'une intégration économique</i> Bachir EL MURR
02.06.27	<i>De la connaissance académique à l'innovation industrielle dans les sciences du vivant : essai d'une typologie organisationnelle dans le processus d'industrialisation des connaissances</i> Christian PONCET
02.06.28	<i>Efforts d'innovations technologiques dans l'oligopole minier</i> Jean-Christophe POUDOU
02.06.29	<i>Why are technological spillovers spatially bounded ? A market orientated approach</i> Edmond BARANES et Jean-Philippe TROPEANO
02.07.30	<i>Will broadband lead to a more competitive access market ?</i> Edmond BARANES et Yves GASSOT
02.07.31	<i>De l'échange entre salaire et liberté chez Adam Smith au « salaire équitable » d'Akerlof</i> David KOLACINSKI
02.07.32	<i>Intégration du marché Nord-Américain de l'énergie</i> Alain LAPOINTE
02.07.33	<i>Funding for Universal Service Obligations in Electricity Sector : the case of green power development</i> Pascal FAVARD, François MIRABEL et Jean-Christophe POUDOU
02.09.34	<i>Démocratie, croissance et répartition des libertés entre riches et pauvres</i> David KOLACINSKI
02.09.35	<i>La décision d'investissement et son financement dans un environnement institutionnel en mutation : le cas d'un équipement électronucléaire</i> Marie-Laure GUILLERMINET
02.09.36	<i>Third Party Access pricing to the network, secondary capacity market and economic optimum : the case of natural gas</i> Laurent DAVID et Jacques PERCEBOIS
03.10.37	<i>Competition And Mergers In Networks With Call Externalities</i> Edmond BARANES et Laurent FLOCHEL
03.10.38	<i>Mining and Incentive Concession Contracts</i> Nguyen Mahn HUNG, Jean-Christophe POUDOU et Lionel THOMAS
03.11.39	<i>Une analyse économique de la structure verticale sur la chaîne gazière européenne</i> Edmond BARANES, François MIRABEL et Jean-Christophe POUDOU
03.11.40	<i>Ouverture à la concurrence et régulation des industries de réseaux : le cas du gaz et de l'électricité. Quelques enseignements au vu de l'expérience européenne</i> Jacques PERCEBOIS
03.11.41	<i>Mechanisms of Funding for Universal Service Obligations: the Electricity Case</i> François MIRABEL et Jean-Christophe POUDOU
03.11.42	<i>Stockage et Concurrence dans le secteur gazier</i> Edmond BARANES, François MIRABEL et Jean-Christophe POUDOU

03.11.43 *Cross Hedging and Liquidity: A Note*
Benoît SEVI

04.01.44 *The Competitive Firm under both Input and Output Price Uncertainties with Futures*
Markets and Basis risk
Benoît SEVI
